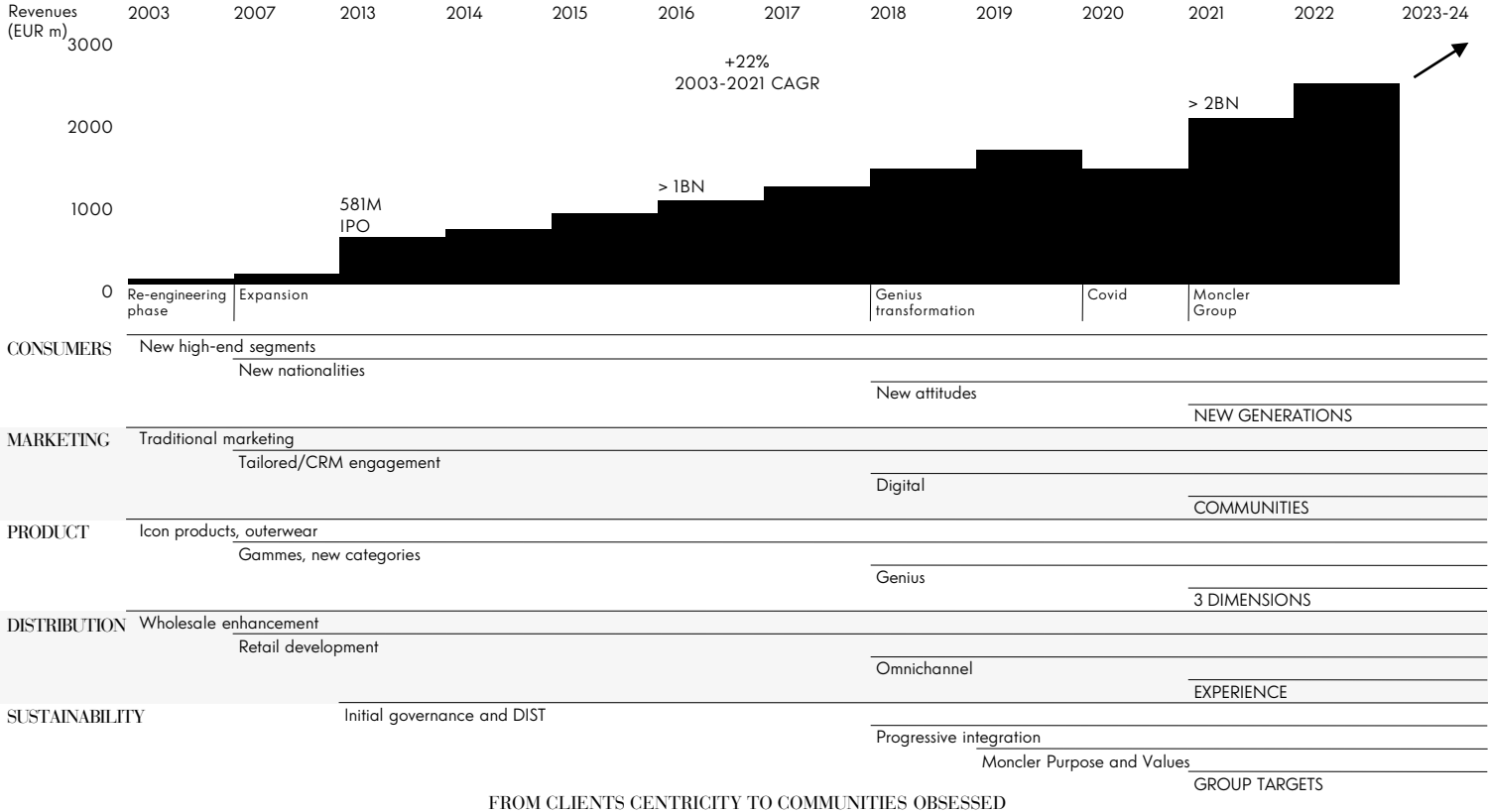


ENGAGE, EMPOWER, ENSURE

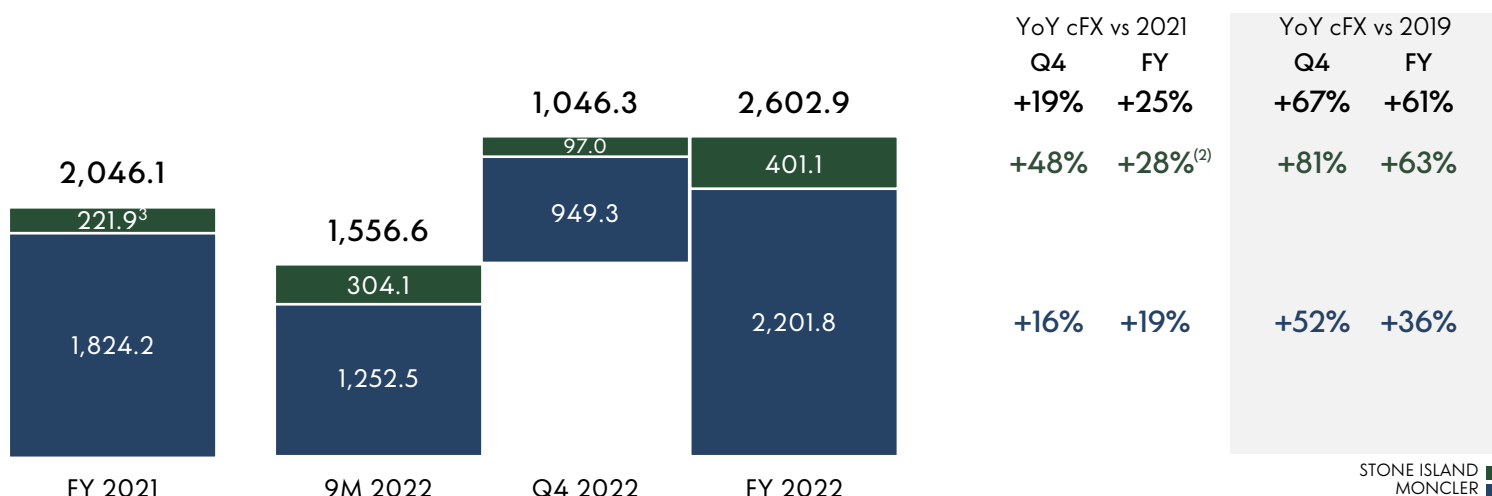
A HISTORY OF EVOLUTION, TRANSFORMATION AND GROWTH



...READY TO REACH NEW HEIGHTS

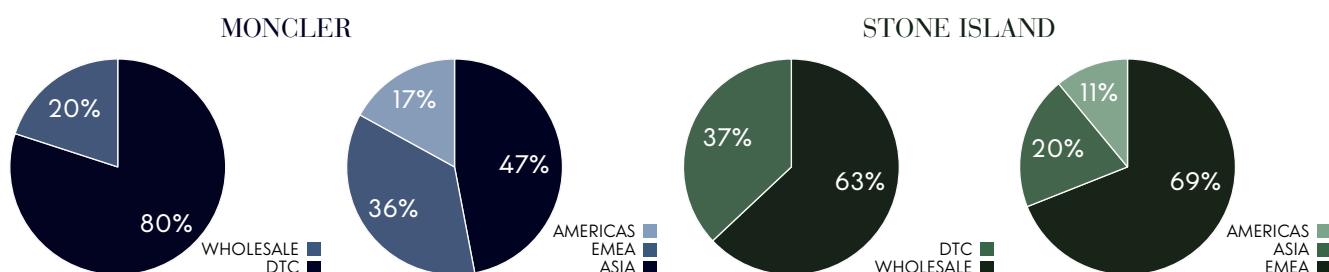
<p>BRAND</p> <ul style="list-style-type: none"> 01 Moncler Collection at 70% of total revenue 02 Footwear revenue expected to reach 10% of total 03 GenZ to be more than 30% of total revenue 04 Spring Summer up to 1/3 of total revenue 	<p>LOWER IMPACT PRODUCT</p> <ul style="list-style-type: none"> 01 50% recycled nylon 02 50% lower impact cotton 03 100% lower impact wool 04 > 50% of fabrics and yarns will be lower impact 	<p>DIGITAL</p> <ul style="list-style-type: none"> 01 Digital to become 25% of total revenues 02 1 million «logged in» customers 03 10% of total collection exclusive to moncler.com 04 100 million visits (traffic) to moncler.com 	<p>GLOBAL MARKETS</p> <ul style="list-style-type: none"> 01 100 DOS to be opened, relocated or refurbished in the 3yrs 02 Selling space to grow mid-high single-digit per annum 03 Mid-single digit wholesale CAGR with 10% doors reduction 04 More than 50% of growth contributed by China and USA 	<p>SUPPLY CHAIN & LOGISTICS</p> <ul style="list-style-type: none"> 01 30% internal production 02 Footwear hub 03 More than 1 million annual deliveries in e-commerce 	<p>GLOBAL MARKETS</p> <ul style="list-style-type: none"> 01 100 DOS in total and DTC close to 60% of revenues 02 Digital revenues up to 20% of total 03 Asia to double its incidence on total revenues 04 More than half of network with new format
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FY 2022 GROUP REVENUES⁽¹⁾



(1) Growth at constant FX performance if not otherwise stated; rounded figures; (2) Pro-forma data determined comparing consolidated revenues of the full year 2021 equal to EUR 310.0 million; (3) Stone Island revenues for the nine months included in the Group's FY results as the consolidation occurred on 1 April 2021.

FY 2022 REVENUES BREAKDOWN BY CHANNEL AND GEO



RESULTS KEY HIGHLIGHTS⁽⁴⁾

	H1 2022		H2 2022		FY 2022		FY 2021		FY 2020		FY 2019	
	EUR M	%	EUR M	%	EUR M	%	EUR M	%	EUR M	%	EUR M	%
REVENUES	918.4	100.0%	1,684.5	100.0%	2,602.9	100.0%	2,046.1	100.0%	1,440.4	100.0%	1,627.7	100.0%
YoY performance	+48%		+18%		+27%		+42%		(12%)		+15%	
Gross Margin	677.7	73.8%	1,310.1	77.8%	1,987.8	76.4%	1,566.9	76.6%	1,089.6	75.6%	1,265.3	77.7%
EBIT	180.2	19.6%	594.4	35.3%	774.5	29.8%	603.1 ⁽⁵⁾	29.5%	368.8	25.6%	491.8	30.2%
Net result	211.3	23.0%	395.4	23.5%	606.7	23.3%	411.4	20.1%	300.4	20.9%	358.7	22.0%
CAPEX	36.5		130.6		167.1		124.7		90.4		120.8	
Net Cash/(Debt)	356.3		818.2 ⁽⁶⁾		818.2 ⁽⁶⁾		729.6		855.3		662.6	
Retail stores (#)	292		323		323		267		219		209	

(4) All figures include the FY results for both the Moncler and the Stone Island brands, while the FY 2021 results included only nine months for the Stone Island brand, since the consolidation started from 1 April 2021; (5) FY 2021 data include PPA and transaction adjustments for the Stone Island transaction with an impact at EBIT level of EUR 23.8m; (6) At 31 December 2022, lease liabilities were equal to EUR 837.4m, compared to EUR 710.1m at 31 December 2021 and EUR 639.2m at 31 December 2019.

SHAREHOLDING

	%	# SHARES (M)
Double R S.r.l.	23.7%	65.1
MARKET		
Morgan Stanley Inv. Mgmt. Co.	10.1%	27.6
Capital Research & Mgmt. Co.	5.0%	13.6
Blackrock Inc.	4.2%	11.5
Treasury Shares	1.8%	4.9
Other Shareholders	55.2%	151.0
TOTAL	100.0%	274.6

Last update: 01.02.2023

UPCOMING EVENTS

18 APRIL 2023
Annual Shareholders' Meeting for Approval of the Full Year Financial Statements at 31 December 2022

4 MAY 2023
B.o.D. for the Approval of the Interim Management Statement at 31 March 2023

26 JULY 2023
B.o.D. for the Approval of the Half-Year Financial Report at 30 June 2023

CONTACTS

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