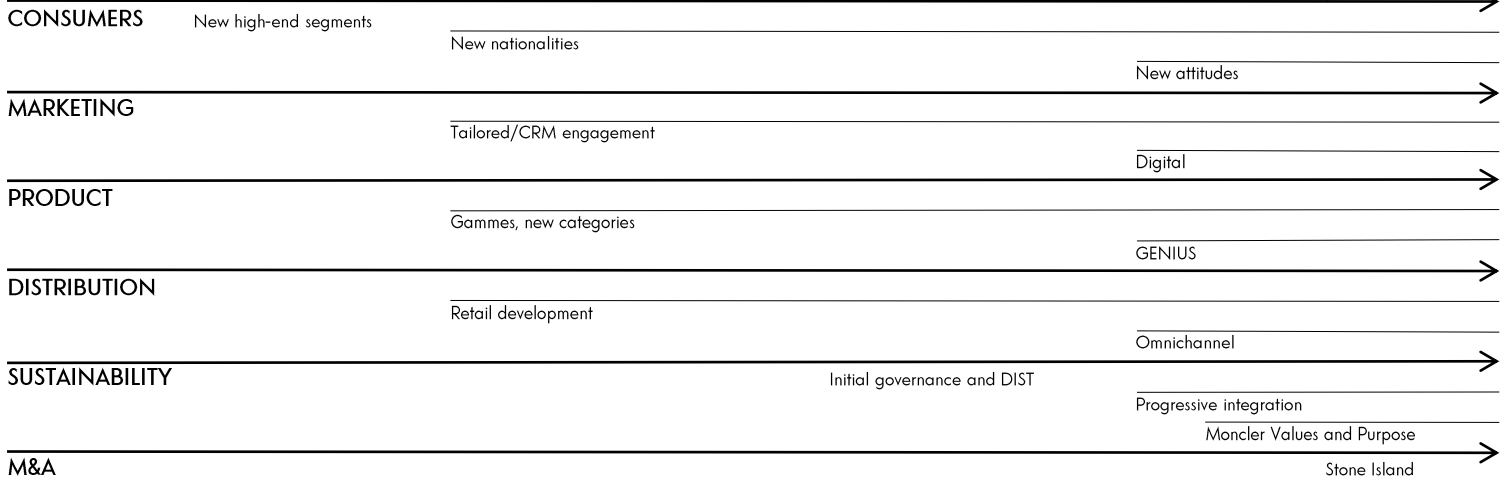
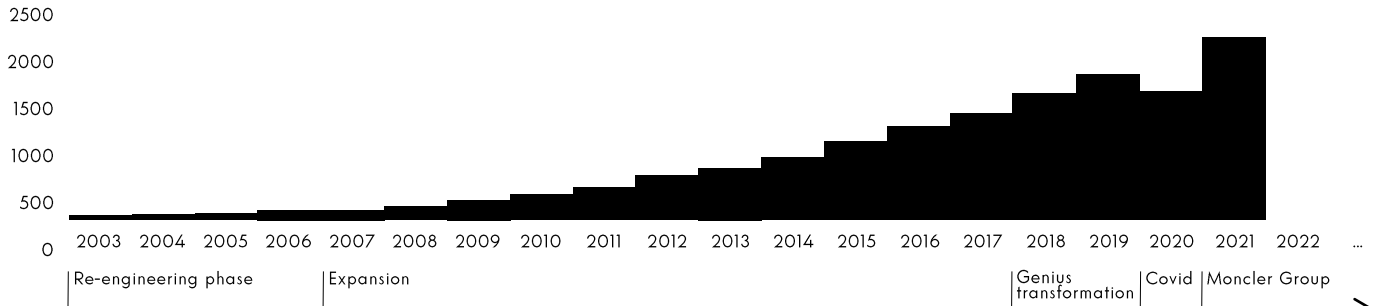


A NEW VISION OF LUXURY

A HISTORY OF EVOLUTION, TRANSFORMATION AND GROWTH

Revenues (Eur M)



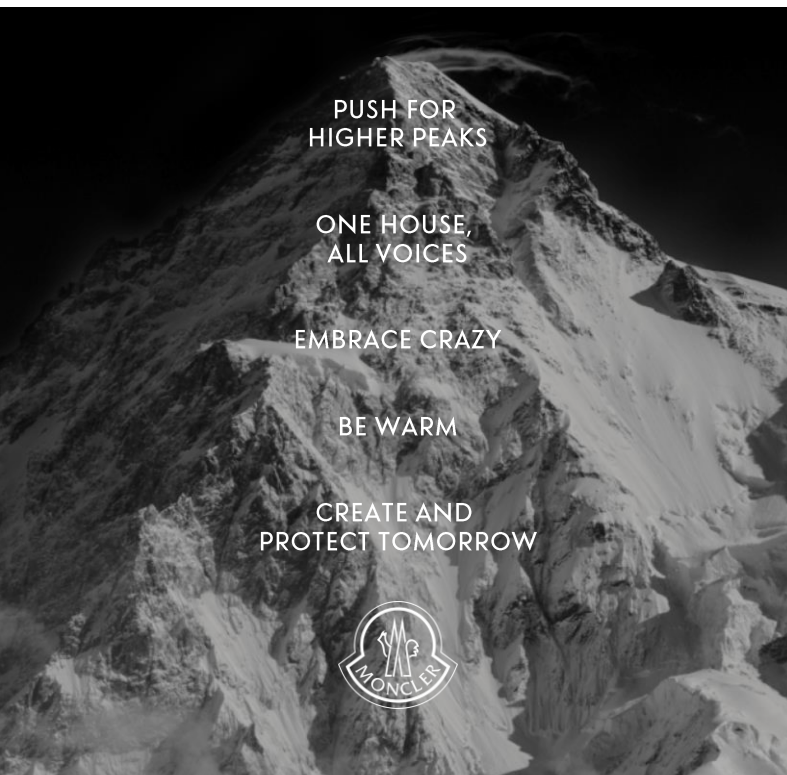
OUTLOOK

Despite the continuing uncertainty on the geopolitical, economic and health front, the Moncler Group believes it has a portfolio of unique brands and a clear and effective development strategy to continued growth in 2022.

In this context, the Moncler Group management confirms that it will continue to implement all the necessary actions to develop the Moncler and Stone Island brands on the basis of the following strategic lines.

- STRENGTHENING OF ALL MONCLER BRAND DIMENSIONS
- DEVELOPMENT OF THE STONE ISLAND BRAND AT INTERNATIONAL LEVEL AND IN THE DTC
- SUSTAINABLE AND RESPONSIBLE GROWTH
- PERVASIVE DIGITAL CULTURE

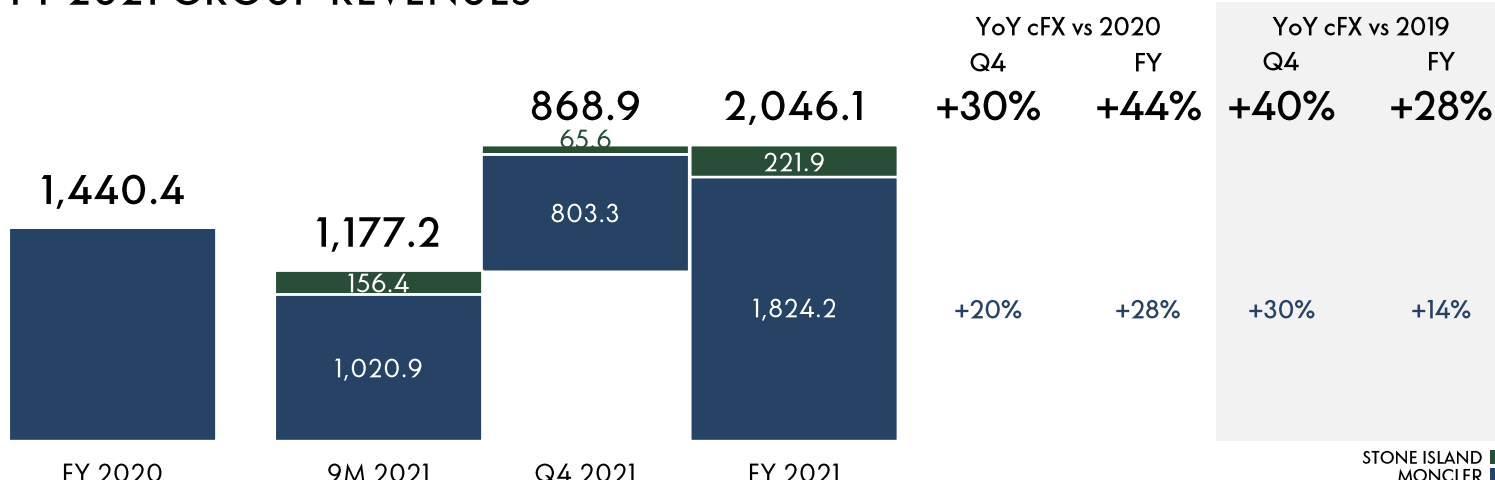
OUR VALUES



PUSH FOR HIGHER PEAKS
 ONE HOUSE, ALL VOICES
 EMBRACE CRAZY
 BE WARM
 CREATE AND PROTECT TOMORROW

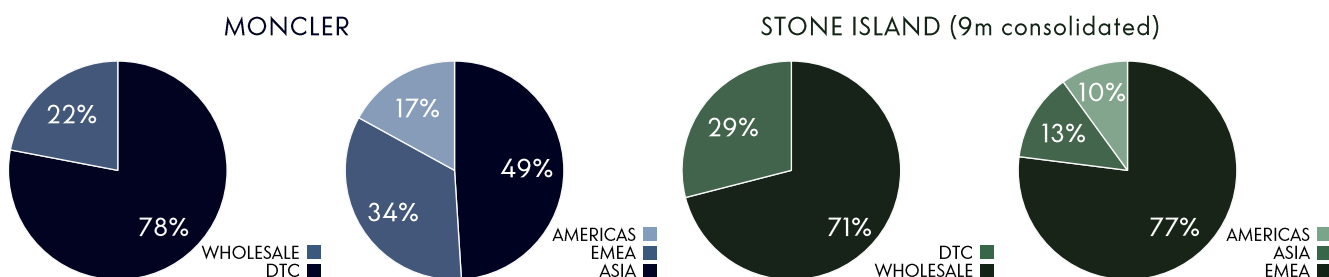


LAB LIFE CULTURE
 ENDLESS PASSION FOR ENDLESS KNOW-HOW

FY 2021 GROUP REVENUES⁽¹⁾

(1) Stone Island consolidated from 1/04/2021; unaudited preliminary rounded figures

FY 2021 REVENUES BREAKDOWN BY CHANNEL AND GEO



RESULTS KEY HIGHLIGHTS

	FY 2021 ⁽²⁾		FY 2020		FY 2019		FY 2018		FY 2017	
	EUR M	%	EUR M	%	EUR M	%	EUR M	%	EUR M	%
REVENUES	2,046.1	100.0%	1,440.4	100.0%	1,627.7	100.0%	1,420.1	100.0%	1,193.7	100.0%
YoY performance	+42%		-12%		+15%		+19%		+15%	
Gross Margin	1,566.9	76.6%	1,089.6	75.6%	1,265.3	77.7%	1,099.8	77.4%	917.5	76.9%
EBIT	603.1	29.5%	368.8	25.6%	491.8	30.2%	414.1	29.2%	340.9	28.6%
Net result	411.4	20.1%	300.4	20.9%	358.7	22.0%	332.4	23.4%	249.7	20.9%
CAPEX	124.7		90.4		120.8		91.5		72.5	
Net Cash/(Debt)	729.6⁽³⁾		855.3		662.6		450.1		304.9	
Retail stores (#)	267		219		209		193		181	

(2) Stone Island consolidated from 1/04/2021; unaudited preliminary rounded figures

(3) At 31 December 2021, lease liabilities were equal to EUR 710.1m, compared to EUR 640.3m at 31 December 2020 and EUR 639.2m at 31 December 2019

SHAREHOLDING

	%	# Shares (m)
Double R.S.r.l. Rivetti family ⁽⁴⁾	19.9%	54.4
	3.9%	10.7
MARKET		
Morgan Stanley Inv. Mgmt. Co.	11.5%	31.3
Capital Research & Mgmt. Co.	5.0%	13.6
Blackrock Inc.	4.2%	11.5
Treasury Shares	1.5%	4.1
Other Shareholders	54.0%	148.1
TOTAL	100.0%	273.7

Last update: 24.02.2022

(4) Includes Rivetex S.r.l. (Carlo Rivetti family), Mattia Rivetti Riccardi, Ginevra Alexandra Shapiro, Pietro Brando Shapiro and Alessandro Gilberti

UPCOMING EVENTS

16 MARCH 2022
B.o.D. for the Approval of the Draft Consolidated Results for FY 2021

21 APRIL 2022
Annual Shareholders' Meeting for Approval of FY 2021 Financial Statements

4 MAY 2022
B.o.D. for the Approval of the Interim Management Statement at 31 March 2022

5 MAY 2022
Capital Markets Day

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